Brief Analysis BOOT&FUN Berlin 2023

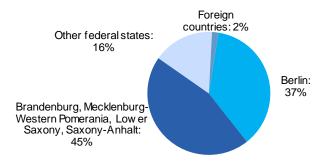


Visitor survey

Origin

98% of visitors are from Germany.

All 16 federal states are represented.



First time visitors

(excl. "no entries")

51% visited the event for the first time.

Household net income

(exkl. "keine Angabe")

Around one third of respondents reveal a household net income of more than 6.000 €.





Over 3.000 up to 6.000 € 32%

Over 6.000 €

34%

Duration of visit

(excl. "no entries")

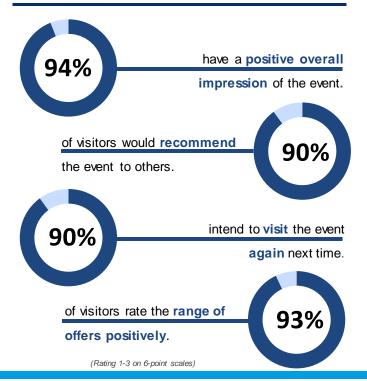
2 out of 3

visitors spend

more than 3 hours at the event,

Every 4th visitor even spends more than 5 hours.

Overall satisfaction and outlook



Synergies from collaborative events

(Basis: Visitors of the respective event)

46% of BOOT&FUN BERLIN visitors originally came because of one of the other events, mostly because of AUTO CAMPING CARAVAN or ANGELWELT BERLIN.

Visitor structure of:

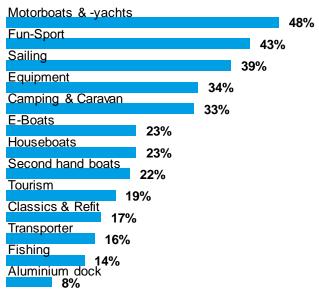


Decisive event for the visit:

- BOOT&FUN BERLIN ■ BERLIN TRAVEL FESTIVAL
- ANGELWELT BERLIN
- AUTO CAMPING CARAVAN
- TRANSPORTER TAGE BERLIN

Interest in offers of BOOT&FUN target group

(Basis: Based on the answers of visitors for whom the BOOT&FUN Berlin is the primary reason for their visit; multiple answers)



Purchase behavior of BOOT&FUN target group

(Basis: Based on the answers of visitors for whom the BOOT&FUN Berlin is the primary reason for their visit; excl. "no entries")

Aorund every 2nd

visitor bought something or expressed the intention to buy something at the event.

Every 5th

buyer spent more than 500 €.

2 out of 3

visitors plan to buy something at a

later point in time based on

information received at BOOT&FUN

BERLIN.



